James, Christopher

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IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

IN RE: ADAMS GOLF, INC. :

SECURITIES LITIGATION :

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ORAL DEPOSITION

OF

CHRISTOPHER M. JAMES

Friday, August 11, 2006

Oral deposition of CHRISTOPHER M.

JAMES, held at the offices of AKIN GUMP

STRAUSS HAUER & FELD, LLP, 590 Madison Avenue,

New York, New York, commencing at 8:30 a.m.,

reported by Pamela Harrison, RMR, CRR, CSR and

Notary Public.

RSA/VERITEXT COURT REPORTING COMPANY 1845 Walnut Street, 15th Floor Philadelphia, PA 19103 (215) 241-1000 (888) 777-6690

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1	Q. Adams declined some, and the S&P 11:19:10a		1	A: I used the peer group return as	11:22:08a
2	small cap and Callaway declined more is that 11:19:14a		2	reported by Mr. Miller in his rebuttal report.	11:22:13a
. 3	right so far? on or about July 23rd. 11:19:20a		3	My recollection is I could come	11:22:18a
4	A. If you said Callaway and the 11:19:23a	ai.	4	close but not exactly match the peer returns	11:22:21a
5	peer group? 11:19:26a	i-server de ja	5	by taking the the peer group return by	11:22:26a
6	Q. Yes. 11:19:27a	1	6	taking a value weighted average of the	11:22:31a
7	A. I think you may have said 11:19:27a	danji maridin	7	individuals within the group.	11:22:37a
8	Q. You know what, let me start 11:19:29a	-	8	Q. What do you mean by "value	11:22:39a
9	again. You are quite right. 11:19:30a	and the same of th	9		1:22:42a
10	Am I reading this correctly 11:19:31a		10	A. I was responding to the question	11:22:43a
11	that on July 23rd both Callaway and the peer 11:19:33a	į	11	you just asked, was it a value weighted average	
12		ŀ	12	or an equally weighted average of the returns.	11:22:49a
		į.			11:22:49a 11:22:54a
13	A. Yes. I think if you go to the 11:19:42a	- Linkswee	13		
14	next exhibit, it might be easier. 11:19:45a	-	14	value weights, come close to the returns that	11:22:56a
15	Q. Okay. 11:19:49a	-	15	he had.	· · · ·
16	A. 340. 11:19:49a	4,000	16	Q. That's fine. And I'm just	11:22:58a
17	Q. Okay. 11:19:50a	je a deception (17	asking you what you did in using the value	11:23:00a
18	A. Which has the dates and the 11:19:51a		18	weights, what process did you go through and	11:23:01a
19	price decline. So on 7/23/1998, Adams is down 11:19:57	1	19	what specifically, specifically what value did	11:23:03a
20	13 percent about roughly 13 percent; Callaway 11:20:05	1	20	,	:3:07a
21	is down 33 percent; and Miller's peer group is 11:20:08a	للاحاديث	21	A. The market value of the common	1
22	down 28.2 percent. 11:20:12a		22	stock. 11:23:	
23	Q. I see. 11:20:14a	aire annuar de chia è	23	THE WITNESS: And I apologize,	11:23:20a
24	Now, Miller's peer group, do 11:20:19a		24	but I need to take a short break.	11:23:20a
	Page 91				Page 93
1	you know whether it included Callaway? 11:20:22a	- Parameter	1	MR. COLLINS: Off the record.	11:23:24a
2	A. It did. 11:20:23a	n'asteritation	2	(A recess was had from	11:33:46a
3	Q. And was the peer group the 11:20:24a	- Children	3	11:23 a.m. to 11:33 a.m.; and then the	11:33:46a
4	peer group was comprised of how many companies? 11:20:2	áa 🌡	4	proceedings continued as follows:)	11:33:46a
5	A. I believe it was - it consisted 11:20:37a	(vd.ehumaaa	5	BY MR. COLLINS:	11:33:46a
6	of Callaway, Teardrop, Aldila 11:20:42a	·	6	Q. Exhibit 339.	:33;46a
7	THE COURT REPORTER: Callaway, 11:20:54a	Ì	7	A. Okay. 11:3	3:48a
8	comma Teardrop? 11:20:54a	i e i i que metur	8	Q. Why did you do this just for the	11:33:49a
9	THE WITNESS: It might help, 11:20:54a		9		:33:56a
10	it's on the top line on the first page of 11:20:54a	and Spirit and	10	A. Because Mr. Miller indicated in	11:33:59a
11	Mr. Miller's report. 11:21:02a	Weinberg dock	11	his rebuttal report that it is his conjecture	11:34:05a
12	BY MR. COLLINS: 11:21:04a	decinate buiet	12	that the price decline, particularly in the	11:34:11a
13	Q. Okay. 11:21:04a	and the second of	1,3	latter part of July, was attributable to, I	11:34:15a
14	A. I can read these off, but it may 11:21:04a	ugining ion	14	think he refers to it as leakage regarding gray	11:34:20a
15	be helpful for the court reporter just to look 11:21:08a		15		:34:26a
16	at them. 11:21:10a	e andere	16	Q. Is there something about Exhibit	11:34:27a
17	It would be Callaway, Teardrop, 11:21:10a	придридейсь	17	339 or Exhibit 340 that leads you to question	11:34:28a
18	Aldila, Coastcast, Arnold Palmer, and Golden 11:21:14a		18	that conclusion on his part?	11:34:33á
19	Bear. 11:21:18a	and America	19	A. I think that yes, I think	11:34:35a
20	Q. Now, as you used the peer group 11:21:27a	philosoppe (mp.	20	that this analysis demonstrates, using his data,	11:34:41a
21	on Exhibits 339 and 340, was it a weighted group 11:21:41a	- Target Teles	21	that the decline in Adams Golf during this	11:34:43a
22	or was it unweighted, based on the size or the 11:21:51a	with the same of t	22	period of time was certainly in line with the	11:34:51a
23	market caps or some other characteristics of the 11:22:01a	*imayyy, market	23	decline experienced by its - the firms	11:34:55a
24	companies making up the peer group? 11:22:06a	***************************************	24	identified by Mr. Miller as being peers to Ada	
	sompanies making up the peer group. 11.22.000		~ '2		

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1	Golf, and that consistent with the discussion in	11:35:07a	1	late July, is the period that he focuses in on	11:38:45a
2	my report, the decline appears to be a result	11:35:18a	2	his report. 11:3	8:49a
3	principally of softness in the golf industry as	11:35:25a	. 3	Just to add that he and the	11:38:51a
4	reflected by the earnings miss and discussion of	11:35:29a	4	other reason is that he has a chart, I believe	11:38:55a
5	difficulties in the market that Callaway	11:35:36a	5	it's if you don't mind, I'll take it off.	11:39:00a
6	disclosed, and then the peer group I think	11:35:44a	6	(The witness takes the clip off	11:39:08a
7	Coastcast has a news article during that same	11:35:48a	7	•	1:39:10a
8	period of time indicating same weakness in	11:35:53a	8	BY MR. COLLINS:	11:39:10a
9	product demand, which I think is consistent with	11:36:00a	9	Q. Please. 11:	39:10a
10	the announcement of Callaway, since Coastcast is		10	A. That is a that has a somewhat	11:39:15a
11	· · ·	11:36:09a	11	different pegging in the sense that it's pegged	11:39: 2 3a
12		1:36:15a	12	to 1. It's his Exhibit A. It's entitled ADGO	11:39:28a
13	analysis of these various stock prices, did you	11:36:20a	13	versus XLC(4), Adams Golf versus Comparab	
14		11:36:25a	14	Index. He carries it out to 12/23/1999 is	11:39:43a
	do any work taking it out beyond July 31st?	36:33a	15		39:55a
15	***************************************		ł:		11:39:57a
16	Q. Did you run the chart beyond	11:36:37a	16	Q. You are referring to the page	
17	July 31st? 11:36:3		17	immediately after the page that says Exhibit A or are you referring to a later?	11:40:07a
18	A. No, I just focused on the dates	11:36:41a	18	Which chart are you referring	11:40:17a
19	in the dates that he identified as being	11:36:43a	19	· · · · · · · · · · · · · · · · · · ·	40:18a
20	associated with price declines in late July that	11:36:53a	20	- # 1 (C	40:16a 11:40:24a
21	he contends may be associated with information	11:36:59a	21	A. I know this is — it doesn't	
22	disclosures regarding or leakage of	11:37:03a	22	make the record look particularly good because	
23	information regarding, say, purchase orders by	11:37:07a	23	I'm holding something up, but it is this chart	11:40:30a
24	: Costco. 11:37:10a			(indicating), and I believe you are looking at	11:40:34a
	Page 95				Page 97
1	Q. And in that regard you are	11:37:16a	1	it. 11:40	
2	referring to the information he has - perhaps	11:37:17a	2	MS. FOX: Let me just check	11:40:37a
3	other places as well, but you are referring to	11:37:21a	3	that, I'll come around and see whether	.11:40:39a
4	the information he has in Paragraph 22(A) of his	11:37:23a	4	it's the same.	:40:42a
5	rebuttal report? 11:37	:26a	5	THE WITNESS: Just so you are	11:40:45a
б	A. 22(A), yes. 11:37	′:28a	6	clear, there appears to be two charts	11:40:4 6 a
7	Q. Now, how long ago did you	11:37:39a	7	in his Exhibit A. One is it looks	11:40:48a
8	prepare exhibits or did you create the documents	11:37:41a	8	like they are the same chart. One is	11:41:00a
9	that are now 339 and 340?	11:37:43a	9	simply, in my version, a smaller	11:41:03a
10	A. Within the last week.	1:37:49a	10	version of the other.	11:41:06a
11	Q. Did counsel ask you to do so?	11:37:55a	11	BY MR. COLLINS:	11:41:09a
12	A. No. 11:37:5	8a	12	Q. Okay. Well, the chart	11:41:09a
13	Q. Did you tell counsel you were	11:37:58a	13	A. This you can identify	11:41:23a
14	doing this?	00a	14	Q. Not a problem.	11:41:24a
15	A. Yes, 11:38:0		15	A. Okay.	1:41:26a
16	Q. Did you run any other charts	11:38:10a	16	Q. Do you see the page that says on	11:41:26a
17	beyond 339 either within the last week or since	11:38:13a	17	it Exhibit A? It's probably in your left hand	11:41:28a
18	•	38:18a	18	A. Yeah, the problem I'm having is	11:41:35a
19	•	1:38:24a	19	that there are a number of pages that say	11:41:37a
20		8:26a	20	Exhibit A on it. Okay? Maybe we can mak	e this 11:41:40a
21	44.00.00		21		41:43a
			22	This is Exhibit A (indicating),	11:41:44a
į	analysis of neer nerrormance with respect to	1115565508	44		
22 23	analysis of peer performance with respect to August or September?	11:38:30a 11:38:35a	23	it only has Exhibit A on it. Then there is a	11:41:46a

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1	client and says, "I'm going to issue an analyst	12:19:24p	1	favorable such as "buy" 12:22:59p
2	report tomorrow that is going to have an impact	12:19:26p	2	Q. "Hot"? 12:23:01p
3	on the stock price. I just wanted you to know	l2:19:28p	3	A. Something like that. 12:23:03p
4		2:19:31p	4	
5	A. That I'm not familiar with	12:19:33p	5	
6	that practice. 12:19:	- 1	6	
7	Q. You are familiar with the	12:19:36p	7	
8	occurrence that stock prices move sometimes on	12:19:40p	. 8	
9	the basis of oral information being disseminated	12:19:45p	9	
10		2:19:51p	10	
11	•	::19:55p	11	
12	Q. Rumors move stock prices	12:19:58p	12	
13		2:20:00p	13	
14	•	12:20:02p	14	
15	they are material, they certainly can move stock	12:20:13p	15	
16	prices, and there are scientific methods for the	12:20:15p	16	
17	determination of whether a specific rumor or	12:20:21p	17	
18	conjecture is disseminated to the market.	12:20:31p	18	
19	Q. What are those scientific	12:20:36р	19	
20	methods? 12:20	•	20	in way recommend to be a
21	A. Let me give a couple of	12:20:42p	21	
22	examples. 12:20	-	22	
23	There is academic literature	12:20:45p	23	
24	that looks at the impact of, say, chat room	12:20:50p	24	
	where we will are the distribution of the properties of the prop		A TO THE PERSON NAMED IN	
		Page 123		Page 1
1	information, and that literature asks the	12:21:02p	1	·
2	question of whether chat room information is	12:21:10p	2	
3	viewed as material to investors.	12:21:12p	3	
4		2:21:19p	4	•
5	recognizes is that a reference in a chat room	12:21:21p	5	
6	to a particular company, whether that is	12:21:25p	6	
7	favorable or unfavorable, is likely to be a	12:21:32p	7	
8	subjective evaluation. So those studies	12:21:39p	8	- · · · · · · · · · · · · · · · · · · ·
9	provide objective measures of the extent to	12:21:41p	9	
10	which there is discussion within a chat room	12:21:46p	10	
11	and objective measures as to whether that	12:21:51p	11	
12	those discussions are favorable or unfavorable	12:21:54p	12	•
13	and then attempts to test whether that	12:21:59p	13	
14	information is viewed by market participants	12:22:04p	14	
15		22:07p	15	•
16	Q. What are these objective	12:22:11p	16	
17	measures determining whether the information i		17	
18	favorable or unfavorable?	12:22:20p	18	
19	A. The and I'm going by	12:22:26p	19	
20	recollection, this is an article published in	12:22:27p	20	
21	the Journal of Finance maybe five years ago	12:22:29p	21	
22	the researchers set up a text-based search of	12:22:36p	22	
23	chat room information and identify certain word		23	
24	that would be considered to be unambiguous wi	th 12:22:51p	24	4 And then the second step would 12:25:45p

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1	report, the 95 percent level is the 04:15	:08p	1	regarding there would be no reason to use a	04:18:22p
2	conventional level; although, some researchers	04:15:11p	2	multiple-day window more than two days for this	04:18:28p
3		:15:17p	3	analysis because you would use that if you were	04:18:34p
4	level. And so I examined whether there were	04:15:21p	4	uncertain as you have a news announcement	04:18:37p
5	days that were significant at a 90 percent 0	4:15:31p	5	we talked about this earlier today; if you had a	04:18:40p
6	level and what information was coming to the	04:15:36p	6	news announcement and you weren't sure whether	04:18:44p
7	market on those days. 04:15:4	• •	7	that news announcement was made you know w	
8	Second is in response to a 04:15		8	day it was made on, but you don't know whether	04:18:48p
9	comment in his report concerning looking at the	04:15:51p	9	· · · · · · · · · · · · · · · · · · ·	04:18:54p
10		:16:01p	1.0	Q. Sure. 04:18:54	-
11		74:16:03p	11	·	04:18:54p
12		04:16:11p	12	information enter in the market or allegedly	04:18:55p
13	and the information coming to the market on	04:16:16p	13	new information enter in the market that might	04:18:58p
14	those days would be altered if I used a two-day	04:16:18p	14	be in the form of rumor or oral communication	04:19:01p
15	window, and concluded that my conclusions	04:16:25p	15	which would be another situation in which you	04:19:03p
16	were the same whether I used a two-day window or	- 1	16	were uncertain as to what the disclosure date	04:19:06p
	a one-day window for each of the events that I	04:16:33p	17	is, Correct? 04:19:08	· •
17		04:16:36p	18	*** **********************************	04:19:09p
18	analyzed. 04:16:43p	.44		A. No, I would certainly think that	04:19:11p
19	So if you take the Golf Pro 04:16	-	19	if there was an allegation that a rumor or oral	04:19:18p
20	•	4:16:47p	20	communication were material, that you would be	•
21	two-day window around that, would that alter	04:16:50p	21	able to identify the date at which that	04:19:25p
22	, ,	4:16:53p	22	information became available to the market. I	04:19:30p
23	- -)4:16:58p	23	would also say that and be able to relate it,	04:19:33p
24	confidence interval as opposed to a 95 percent	04:17:05p	24	as I talked about earlier today, in an objective	04:19:37p
		Page 223		•	Page 225
1	confidence interval impact the conclusion, and	04:17:08p	1	scientific manner, to the price reaction.	04:19:44p
2	the answer to both of those questions is no.	04:17:11p	2	As I have indicated, oral	04:19:48p
3	Q. Which events or which time 04	k:17:19p	3	communication, as it would be in the context	04:19:51p
4	periods during the class period did you consider	04:17:21p	4	of a conference call with investors, you would	04:19:52p
5	using a multiple-day event window for?	04:17:25p	5	look at the day on which that conference call	04:19:57p
6	A. Every day. 04:17:29	p	6	occurred, that oral communication, for	04:19:59p
7	Q. Okay. And which events did you	04:17:31p	7	purposes of determining whether that	04:20:03p
8	consider using the 90 percent confidence level	04:17:33p	8	communication was material.	04:20:07p
9	for? 04:17:37p		9	Q. If it were a rumor, however, you	04:20:09p
10	A. Every day. 04:17:38	p	10	might not know when the rumor first started	04:20:11p
11	Q. And how did you apply that using	04:17:40p	11	circulating; correct? 0	4:20:15p
12	every day? For example, if I can turn you to	04:17:42p	12	A. I think that's - I mean, again,	04:20:19p
13	Page Exhibit 5? 04:17:4	бр	13	it's and we went through this before I	04:20:22p
14	A. Mm-hmm. 04:17:	54p	14	would if I were asked to assess the	04:20:25p
15	Q. With regard to using a 04:1	7:55p	15	materiality of an alleged rumor, the first step	04:20:28p
16	multiple-day event window, what did you mean by	04:18:00p	16	I would take is to try to determine when that	04:20:33p
17		8:03p	17	rumor was being utilized by market participan	ts 04:20:35p
18	A. Two days. 04:18:0	∮ p	18	for purposes of pricing or valuing the stock.	04:20:45p
19	•	18:05p	19		04:20:48p
20	anything more than two days, did you?	04:18:06p	20	there's certainly and I would I would	04:20:54p
21		k:18:08p	21	expect to see, if it was a rumor that was	04:20:59p
22	would indicate to me that the market would not	04:18:10p	22	material and significant to investors, that -	04:21:02p
23		04:18:15p	23	as I indicated before, that there would be	04:21:06p
24	information to me that indicated any uncertainty	04:18:18p	24	some commentary on it, in some source.	04:21:08p

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1	Q. Are there models that can be	05:21:20p	1	evidence, apart from what you've put in your	05:24:16p
2	used that test materiality on the basis of	05:21:21p	2	reports, to indicate when that Golf Pro article	05:24:21p
3	volume or some combination of volume and price	05:21:25p	3		4:24p
4	•	21:29p	4	A. Yes. 05:24:2	6p
5	A. I mean, I have not seen that	05:21:37p	5	Q. When? 05:24	1
6	analysis done in the context of, say, a damage	05:21:40p	6	A. In response to the Miller report	05:24:28p
7	analysis. I have seen some academic studies	05:21:43p	7	where he conjectures that it might have been	05:24:32p
8	that ask the question of whether information has	05:21:49p	8	available earlier, I performed the following	05:24:37p
9	an effect on trading volume.	05:22:01p	9	test. Based upon communications that I'm aware	
10	Q. And do you have any opinion as	05:22:11p	10	of between Cornerstone and the publishers of	05:24:46p
11	to the usability or appropriateness of those	05:22:13p	11	Golf Pro, which is now not currently published,	05:24:53p
12	models? 05:22	- 1	12	they were unable to answer the question as to	05:25:04p
13	A. I think the appropriateness	05:22:20p	13	whether it was available before or after the	05:25:05p
14	would depend on the purpose of their being	05:22:23p	14	A STATE OF THE STA	5:25:08p
15	used. I would have to go back and look at some	05:22:31p	15	So I conducted a Factiva search	05:25:11p
16	of those papers. Most of the paper the	05:22:36p	16	between 1995 and 2000 in which I used the	05:25:15p
17	academic literature in finance is more focused	05:22:40p	17	keywords "Golf Pro magazine," and then I	05:25:22p
18	on how information impacts value as opposed to	* 1	18	looked at all of the articles that were	05:25:26p
19	trading volume. Although, there are a few	05:22:53p	19	available on Factiva that reference Golf Pro	05:25:29p
20	papers out there that look at trading volume. I	05:22:55p	20	magazine and asked the question of whether	05:25:34p
21	just don't recall what the conclusions are,	05:22:58p	21	there was any reference in the public press to	05:25:36p
22	O. The famous Golf Pro article	05:22:59p	22	a Golf Pro magazine article prior to the	05:25:41p
23	allegedly of August or August 1, 1998, when wa	-	23	stated publication date on the cover, and I	05:25:46p
24	that available to the market?	05:23:08p	24	was able to identify several instances in	05:25:50p
danger de dansier de l					Page 257
		Page 255			
1	A. As I indicate in my report, it's	05:23:10p	1	which there is a reference to a particular	05:25:53p
2	my opinion that it's available to the market on	05:23:16p	2	issue of Golf Pro magazine, and all of the	05:25:57p
3	_	23:19p	3	references were after the publication date	05:26:01p
4	Q. Well, surely you're not offering	05:23:19p	4	which is consistent with — which is inconsistent with the conjecture by Mr. Miller	05:26:04p 05:26:09p
5	an opinion on that now, Dr. James, are you?	05:23:21p	5	that the information was available to the	05:26:13р
6		23:23p		and the research of the Art of the state of the state of the state of the state of	05:26:19p
7	Q. You might be making an	05:23:24p	7	market prior to the cover date. Q. Did you save those searches?	05:26:27p
8	assumption, but you are offering are you an	05:23:26p	8		•
9	expert with regard to when Golf Pro appeared	•	9	·	05:26:30p
10		3:32p	10	Q. Did you communicate with your office about providing to us information with	05:26:34p
11	A. I'm not representing myself to	05:23:33p	11	regard to the additional regressions you said	05:26:35p
12	be an expert in when Golf Pro appeared. I am	05:23:35p 05:23:40p	12		5:26:38p
13	representing myself to be an expert in, first of	•	14		05:26:41p
14	all, knowing what the publication date and the convention of using publication dates. I	05:23:43p 05:23:50p	15	Q. Cornerstone. Whomever you had	05:26:43p
15	believe your own expert uses the publication	05:23:50p 05:23:52p	16	•	05:26:44p
16	date as the date referenced in his chronology.	05:23:52p	17	A. Yes, and the individual that is	05:26:46p
18	Second, Lundertook an	05:23:55p	18	available the individual who undertook that	05:26:53p
19	investigation to determine whether there was	05:24:01p	19	analysis is not available, he's that's Amir	05:26:59p
20	any evidence that suggests that the Golf Pro	05:24:01p	20	Rosen, and I believe he's attending a deposition	•
1	any evidence that suggests that the Golf Pro article was available prior to the cover day	05:24:05p	21	0.00.00	
21	article was available prior to the cover day and concluded based on that analysis that	05:24:00p 05:24:12p	22	*******	5:27:11p
23	-	05:24:12p 5:24:14p	23	A. Yes, I believe he's downstairs,	05:27:12p
		05:24:15p	24		5:27:14p
24	Q. Okay. Do you know of any	05.24.13p	1 24	tiro stories down.	